



Bank of Yazoo City

S. G. Norquist, Jr.

September 2, 1987

TO WHOM IT MAY CONCERN:

The Bank of Yazoo City was extremely pleased with the job done for us by Profit Motivators International. We reorganized our operational area completely, and have projected a net reduction of six job positions. My only regret about the project is that we did not do it sooner. I had put off Mr. Henthorn for over two years and wish now that we had accepted his proposal sooner.

Sincerely,

S. G. Norquist, Jr.
President & Chief Executive Officer

SGNJr/ak